Starting a Business in Richmond





1. Prework

Conduct market research

- Identify your target market and location, know your industry and competitors, monitor trends, and forecast your costs and revenues.
- Small Business BC: Market Research Checklist

Prepare a business plan

- Develop a comprehensive business plan outlining your business goals, target market, competition analysis, and financial projections.
- Small Business BC: Business Plan Template and Cash Flow Forecasting Tool

Choose a business structure

- There are three main business structures: sole proprietorship, partnership (general or limited) and corporation (provincial or federal).
- Small Business BC: How to Choose the Right Business Structure

Select a name

- Choose a Business Name
- Find out if the name is taken
- Submit your Business Name Request for approval

Register your business with the BC Business Registry

 The Business Registry manages the creation (incorporation and registration) and listing of businesses and organizations in British Columbia.

Secure your financing

- Do your research on funding options and grants that may be available to you.
- Small Business BC: How to Secure Early Stage Financing
- Government of Canada: Government Business Supports and Financing
- Find customized funding options for your business:
 Business Benefits Finder

Set up business banking

 Set up a business banking account. Ask your bank what documents they require for registration.

Register for PST and GST

- If you plan to sell taxable goods, or provide software or taxable services in BC, you may need to register to collect Provincial Sales Tax (PST) and Goods and Services Tax (GST).
- Register for PST
- Register for GST

Get Insurance

- Contact your insurance broker to confirm that your business and you are adequately protected.
- Small Business BC: What you need to protect your business
- Insurance Bureau of Canada: Business Insurance



Determine a location

- Work with your realtor to find a suitable commercial real estate location.
- SpaceList is a useful search tool for finding currently available commercial space for purchase or lease.

Before you sign a lease

1. Check zoning

- Zoning is one of the ways the City of Richmond regulates land use to ensure that compatible land uses are located in appropriate areas.
- Prior to purchasing a property or entering into a contract/lease, it is vital to confirm that the location is zoned correctly for your planned business activities.
- Zoning Department: 604-276-4017;
 zoning@richmond.ca

Ensure any historical or planned construction or renovations meet BC Building Code requirements

- Business owners are strongly recommended to retain an architect and/or building code consultant to review the existing building for any necessary upgrades. A change in occupancy in a building may trigger upgrades that can be cost prohibitive or impractical to achieve in an existing building.
- Confirm that the minimum parking requirements can be met.

2. Apply for a business license

- Every business operating in Richmond must have a valid business licence – whether it is commercial, industrial, home-based, or out-of-town. This licence needs to be renewed annually. You are also required to notify the City of any changes to your existing licence.
- You can apply online, in person or by mail.
- The business licence application may require other approvals such as Zoning, Building, and Health as examples, before the licence can be issued.
- Use the online business permits and licences service, BizPal, to search for permits and licences (municipal, provincial and federal) you may need to start or grow your business.
- Business Licence Department: 604-276-4328;
 buslic@richmond.ca

3. Apply for a building permit

- If you are doing building alterations or if there is a change of use to the building or space (e.g. a previous daycare is now becoming an office), you will need to apply for a building permit.
- Businesses should apply for building permits and business licences at the same time but the business licence will not be processed until all permits are approved.
- Building Approvals Department: 604-276-4118;
 building@richmond.ca

4. Apply for a sign permit

- A sign permit is required for each sign that can be seen from the exterior of your building/unit.
- Sign Permit Department: 604-276-4016;
 signs@richmond.ca



